

Integrated Solution Provider Endorses Trend Micro™ Content Security Technology for Cisco® ASA 5500 Series

Success Story

KEY BENEFITS

- **Simplicity.**
An all-in-one gateway appliance combines firewall, VPN, and content security.
- **Gateway protection.**
Email scanning and URL filtering block viruses, spam, spyware, and phishing before they impact the business.
- **Active Directory support.**
Security policies can be tailored to each business and groups of users.
- **High performance.**
High-capacity scanning conserves bandwidth for the network and systems, and ensures protection even with high volumes of content.

CISCO AND TREND MICRO PRODUCTS

- **Cisco ASA 5500 Solution**
<http://www.cisco.com/go/asa/>
- **Cisco Content Security and Control Security Services Module**
<http://www.cisco.com/en/US/products/ps6823/index.html>
- **Cisco-Trend Micro Security Relationship**
http://us.trendmicro.com/us/partners/strategic-partners/cisco/index.html?WT.TM_clusty_flg=2
- **Trend Micro Smart Protection Network**
<http://www.trendmicro.com/go/SmartProtectionNetwork>

UBIqube Solutions empowers today's enterprises and service providers, giving technology teams a platform for highly efficient lifecycle management of network, security, and voice environments. IT departments and managed services providers count on UBIqube for solutions that leverage the latest technology advances.

MANAGING SECURITY IN CONVERGED NETWORKS

UBIqube offers a unique platform for managing today's converged data, voice, and video networks. Any team that integrates, deploys, and manages network, security, and voice solutions can take advantage of UBIqube solution suites to improve efficiencies and ultimately drive down operating costs. Service providers partner with UBIqube to centralize management on a unified platform that can promote staff productivity while giving customers increased network availability and a more secure IT infrastructure.

“With the Cisco ASA 5500 Content Security Edition, we can enable cost-effective managed security services based on the latest content security technologies from Trend Micro.”

— **Hervé Guesdon,**
Director of Engineering and Product Management
UBIqube Solutions

“Security has been a focus since our earliest days,” said Hervé Guesdon, director of engineering and product management at UBIqube. “As a Cisco Technology Developer Partner, UBIqube has been able to introduce solutions tailored for Cisco networks. Initially, we took advantage of the intelligence built into Cisco routers, and then added the Cisco Adaptive Security Appliances as a dedicated layer of security that can be added to any network. With the Cisco ASA 5500 Content Security Edition, we can enable cost-effective managed security services based on the latest content security technologies from Trend Micro.”

The all-in-one appliance, with built-in Trend Micro content security technology gives end users comprehensive threat protection at the edge of the network, and avoids complexity that would otherwise drive up costs for managed services providers. The appliance conserves bandwidth on the network, email servers, and endpoints by blocking threats before they consume local resources or impact users or applications.

UBIqube's service provider and enterprise customers can easily take advantage of the latest security capabilities offered by the Cisco ASA 5500 Content Security Edition. The addition of a Cisco Content Security and Control Security Services Module (CSC-SSM) enhances existing Cisco ASA 5500 Series appliances with Trend Micro content security. Customers gain the value of an integrated firewall, VPN security, and URL filtering to block access to risky web sites. The appliance filters all network traffic to block viruses, spyware, spam, phishing, and unwanted content from emails, web surfing, and targeted attacks.



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SECURITY WITHOUT COMPLEXITY

The Cisco ASA Content Security Edition allows UBIqube to give service providers a comprehensive security solution that can be cost-effectively deployed and managed. "Today's business customers want a broad range of capabilities—Internet connectivity, security, and voice services—within a single, cost-effective infrastructure," said Mr. Guesdon. "Cisco converged networks make this possible, and the Cisco ASA Content Security Edition adds the security required in commercial environments. The simplicity of the integrated appliance is a win for everyone—for the customer, the service provider, and for us as the technology provider."

THE LATEST SECURITY ADVANCEMENTS

UBIqube recently participated in Trend Micro's beta program for the new release of content security technology for the ASA 5500 CSC-SSM. The latest advancements include the power of the Trend Micro™ Smart Protection Network™, with global threat intelligence based on in-the-cloud correlated web, file, and email reputation databases. Smart Protection Network™ allows the Cisco ASA 5500 Series to block web and email threats before they reach customers' networks.

The latest release of Trend Micro content security technology also includes:

- Improved logging and reporting for better accountability and control
- Doubled traffic processing capacity to protect more users and improve response times
- Active Directory support for more granular policy setting, allowing security policies for groups of users

"Trend Micro's enhancements for the Cisco ASA Content Security Edition are just what businesses need," said Mr. Guesdon. "Our enterprise and service provider customers will be able to introduce group-based policies, and the doubling of scanning performance is excellent considering the increase in the amount of content that is being downloaded from the web and in email attachments. Trend Micro understands the service provider market, and is providing capabilities that translate into increased value for managed services portfolios. Working with Trend Micro's beta program team has also given us respect for the company's support organizations—their ability to provide global support is essential in today's economy. Trend Micro has shown excellent response to our needs and has made it very straightforward to evaluate the latest security advancements."

CORPORATE PROFILE

UBIqube Solutions
Grenoble, France

UBIqube offers a unique platform tailored for streamlining network, security, and voice over IP lifecycle management. The SmartSOC™ appliance gives enterprises the ability to reduce complexity, operational costs, and risks associated with threats to assets. A web-based GUI increases efficiency, elevates user experiences, and facilitates uniform, proven practices for device provisioning, change management, policy implementation, and event analysis and remediation. For managed service providers, the MS-Activator™ OSS platform serves as a flexible foundation for innovative business models and routes to market.

Industry/Vertical: Technology

Customers: Enterprises; Service Providers
serving enterprises and
SMBs

www.ubiqube.com

CISCO SYSTEMS, INCORPORATED CORPORATE HEADQUARTERS

170 West Tasman Drive

San Jose, CA 95134, USA

toll free: +1-800-553-NETS (6387)

phone: +1-408-526-4000

fax: +1-408-526-4100

www.cisco.com

TREND MICRO INCORPORATED AMERICAS HEADQUARTERS

10101 N. De Anza Blvd.

Cupertino, CA 95014, USA

toll free: +1-800-228-5651

phone: +1-408-257-1500

fax: +1-408-257-2003

www.trendmicro.com

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